



Course Outline

SAP SCM ECC 6.0 - SD

(Sales & Distribution)

Introduction

This certification path will give you a fundamental understanding of the order fulfillment functionality available with SAP Supply Chain Management (SAP SCM) coupled with SAP ERP 6.0, enabling you to move parts and products at the right time and meet your deadlines. With this certification, you'll be able to apply this knowledge as a solution consultant in a team setting.

Audience

- Partner employees responsible for the implementation and ongoing support of business processes with SAP SD ERP.

Outcome

After Successful implementation of this course you will be able to:

- Explain the terminology used by SAP ERP SD
- Learn the basics of the SAP SD system with hands-on exercises
- Learn how to navigate SAP
- Overview of the SAP SD Business process and able to perform as End User

SAP SD User Training

Duration	Pre-requisites
20 hours	SAP Overview, Sales Process

Course Content

SAP Basics	Introduction and General Overview
Processes in SD	Enterprise Structure in SD Overview on Sales Processes Master Data in SD Sales from stock - Available Sales from stock - Shortage Make-to-Order Returns and Credit Memo Processing Reporting and Analysis in SD

SAP SD Configuration Training

Duration	Pre-requisites
56 hours	SAP Overview, SAP SD User Training

Outcomes:-

Upon successful completion of this course you will be

- Able to configure and Implement an SAP SD System.
- Ready to take the SAP SD Certification Exam
- Able to further enhance and develop an existing SAP SD System.

Course Content

Sales	Enterprise Structure Sales Order Processing Sales Document Types Item Category Schedule Line Category Data Flow Special Business Transactions Incompleteness Log Partner Determination Outline Agreements Material Determination Free Goods
Shipping	Overview of the Delivery Process Organizational Units in Shipping Controlling Elements of the outbound - delivery Goods Issue Process Special Functions Packing Handling Units Goods Issue
Pricing	Pricing Fundamentals Condition Technique in Pricing Working with Condition Record Special Functions Special Condition Types Statistical Condition Types Taxes Agreements Rebates
Billing	Billing Overview Controlling the Billing Process Special Billing Types Data Flow in Billing Creating Billing Documents Types of Settlements Special Business Transactions Account Determination

